

TDX says its success is due to the unprecedented involvement of its principals in client's projects.



## Management With Versatility

One of the largest privately owned construction management companies in New York, TDX says it involves itself in every phase of a project – from pre-construction to construction.

One of the largest privately owned construction management firms in the tri-state area, TDX Construction Corp. manages complex construction projects for public and private owners. Offering a full range of services to urban area markets, TDX has garnered a number of major clients that include the Dormitory Authority of the State of New York, Columbia University Health Sciences, New York City School Construction Authority, Jacobi Medical Center and Kings County Medical Center.

With more than 25 years in the business, TDX believes its success is due to the unprecedented involvement of its principals in clients' projects.

"We've grown," President James Jones says, "but we've remained small enough to ensure that company principals are directly involved in every project we undertake. Our clients know that with TDX, they will always have the benefit of our most experienced and capable staff for their projects."

TDX is involved in every phase of its clients' projects. "TDX is generally brought

on board early in the planning and design phase to develop preliminary cost estimates and schedules and to review proposed project plans for feasibility," the company explains.

"During project design, TDX reviews and comments on progress drawings prepared by design consultants, conducts constructability reviews, leads value-engineering efforts, recommends cost-saving measures and prepares independent cost estimates to verify design consultants estimates."

TDX also prepares and regularly updates a comprehensive CPM schedule covering all design and construction tasks and manages pre-construction and construction activities in line with the schedule. The company prepares bid packages, manages the solicitation and review of bids and assists owners in making contract awards.

Logan Hurst, TDX partner and co-founder, manages the pre-construction period for TDX projects. "When it comes to principal involvement," Hurst says, "we don't just talk the talk. Jim or I attend every design review meeting, and we are directly involved in every document review, cost estimate or project schedule that TDX produces."

TDX principals stay involved right through the comple-

TDX Construction Corp.

[www.tdxconstruction.com](http://www.tdxconstruction.com)

Proj. 2006 sales: \$160 million

Headquarters: New York, N.Y.

Employees: 150

Services: Full-service construction management

James Jones: "We've grown, but we've remained small enough to ensure that company principals are directly involved in every project we undertake."



tion of each project. During construction, the company coordinates trades; performs quality control, safety management, shop drawing and submittal review, payment processing, change order management, testing, inspection and maintenance of project records; and general project administration and project closeout and turnover.

Jones stays in close contact with clients and TDX project staff throughout construction and is always on hand to ensure issues are resolved quickly. "When there's a problem on a job, the last thing a client wants to encounter is bureaucracy," Jones explains. "They want answers and solutions. Our job is to be there, to respond, to get the project back on track."

**Notable Projects**

TDX's primary markets include public and institutional clients such as universities, K-12 schools, healthcare, research and athletic facilities.

■ **Universities** – Projects include physical education facilities, science buildings, theaters, auditoriums, lecture halls, libraries, student centers, classrooms, offices, student residences, and underground and

surface parking areas. The company has managed more than \$1 billion of university work on many major campuses.

■ **K-12** – TDX has managed more than \$800 million worth of K-12 public and private school construction projects that include new schools, fast-track build-out of leased facilities, multi-phase and complete renovations of occupied buildings.

■ **Healthcare** – The company has been managing healthcare and laboratory projects for more than 20 years, including almost \$800 million of large scale construction and renovations. "We understand what's involved in completing construction in active hospital and laboratory facilities and completing in-fill construction and renovations that directly impinge on operational areas of a hospital," Jones states.

■ **Athletic facilities** – TDX's projects in this market include recreational and competition gymnasiums, swimming pools and comprehensive fitness and training facilities for universities and high schools. TDX also served as construction manager for the public/private partnership, Take the Field Inc. In this

\$100 million initiative, TDX quickly and economically managed the reconstruction of outdoor athletic facilities that had been allowed to deteriorate into almost unusable condition at 44 New York City high schools.

According to Jones, TDX's versatility has made it qualified to handle a wide variety of projects. The company recently completed a \$125 million project to replace the historic Cloisters Hotel on Sea Island, Ga.

The project consists of a new hotel with banquet facilities, guest wings, a spa and a fitness center, an equestrian center and a championship golf course.

TDX is also providing pre-construction services and master planning support for two other hotel/resort projects in Mississippi and Florida, and completed a waterfront park and marine bulkhead and pier restoration project in New York City.

TDX intends to continue managing a wide array of projects. "Every new project brings new knowledge and experience," Jones says. "[So we] directly involving our partners in every project we do." ■

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